



OUR FIBER FUELS GLOBAL INNOVATION

# SHIELDED INTERNET ACCESS (SIA) + CLOUD CONNECTIVITY

Product Offer for Healthcare



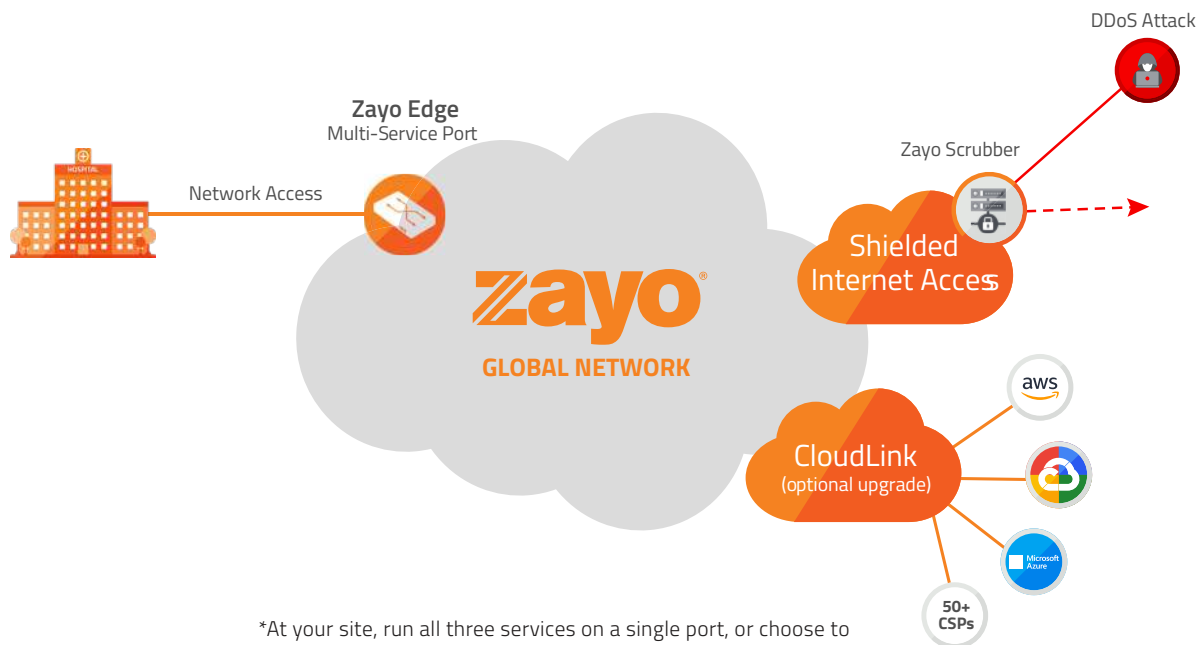
The healthcare industry is undergoing a massive digital transformation forcing hospitals and clinics, pharmaceutical companies, biotech and life science organizations, and insurance providers to modernize their IT infrastructure. The global pandemic has only accelerated this shift, introducing new opportunities and obstacles for healthcare providers.

Standard Internet service can leave you with inconsistent speeds delivered over a network vulnerable to attacks – all with inflexible contracts.

Zayo provides a superior, secure, and affordable Internet experience with Shielded Internet Access (SIA). SIA includes:

- **Internet Access** - a dedicated, reliable, fast, and protected Internet connection
- **DDoS Protection** - our advanced detection and mitigation technology
- **CloudLink** - an optional, private, direct connection to your Cloud Service Provider (CSP)

This competitive package from Zayo takes care of your Internet, your Internet security, and your direct connection to the cloud – all delivered on one multi-service port.



\*At your site, run all three services on a single port, or choose to run them on individual ports for greater protection from outages.

Zayo provides services to **950+ hospitals and clinics** and **200+ pharmaceutical companies**

**70%** of the **top hospitals** partner with Zayo

Zayo serves **more than 80%** of the **top genomics & medical device companies**





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## BENEFITS OF WORKING WITH ZAYO

### Cost Effective:

- Accelerate biotechnology innovation and leverage big data faster with Bandwidth up to 10G powers medical devices, healthcare campuses and research.
- Shielded Internet Access is up to 60% cheaper than services purchased separately.
- All Shielded Internet Access services are delivered through one port, providing the flexibility of choosing the right services and speeds to meet your business needs at a reduced cost.

### Real-time Collaboration:

- Improve speed and performance of large data file processing and applications, including remote robotics surgery and genomics technologies with dedicated connections.
- Transmit critical video and voice messages through mobile and telehealth applications with guaranteed uptime, even during a healthcare crisis.

### Fast & Reliable:

- Pricing is clear, quoting is quick, and delivery is fast and predictable.
- You'll experience amazing customer service provided by your local support team.
- Access 24/7/365 support and service from our Network Operations Center (NOC), and benefit from around-the-clock service management from our customer portal, Tranzact.

### Superior Performance and Security:

- Zayo does not oversubscribe – the bandwidth you purchase is always available to you.
- Zayo's network is diverse and intelligently designed – so when they go down, we stay up.
- DDoS Protection provides advanced security for ePHI, EMRs and HIEs, and stops attacks before they hit your network.

### Growth & Scalability:

- We've built a global fiber network with bandwidth up to 400G - our network handles healthcare's growing bandwidth demand.
- We are a Tier-1 ISP and offer the best internet experience for remote telehealth support.
- We provide you access to a full suite of products to protect and support your network needs so you are able to grow your network as you grow your business.

### Improved Internet Performance:

- We provide you secure, dedicated, uncapped, uncontended, symmetrical capacity up to 10Gbps.
- Dedicated capacity means the Internet is there when you need it.
- Our resilient technology means your traffic gets through faster.
- Our vast peering network means there isn't a corner of the globe we do not reach.

## CUSTOMIZE YOUR NETWORK:



TIER-1 INTERNET SERVICE



CLOUD-BASED DYNAMIC  
DDOS PROTECTION



OPTIONAL CLOUDLINK UPGRADE

## ZAYO AT A GLANCE

Zayo is your networking partner. We provide mission-critical bandwidth to innovative and growing companies, over a massive global fiber network. In fact, the largest providers in the world buy their bandwidth from us. They rely on Zayo's end-to-end high-performance fiber solutions and global reach to move, process, and store enormous volumes of data. **Now you can too.**

<b>TOP 10</b>	<b>~15M</b>	<b>~40K</b>	<b>~1,300</b>	<b>370+</b>	<b>27 Tbps</b>
GLOBAL ISP RANKED BY CAIDA	FIBER MILES	ON-NET BUILDINGS	ON-NET DATA CENTERS	GLOBAL CLOUD ON-RAMPS	DDOS FILTERING CAPACITY

